

Sold Summary

	Jan-2011	Jan-2010	% Change
Sold Dollar Volume	\$10,446,200	\$10,571,115	-1.18%
Avg Sold Price	\$474,827	\$422,845	12.29%
Median Sold Price	\$510,000	\$372,500	36.91%
Units Sold	22	25	-12.00%
Avg Days on Market	72	49	46.94%
Avg List Price for Solds	\$484,377	\$434,478	11.48%
Avg Sold Price to List Price Ratio	94.8%	96.1%	-1.37%
Ratio of Avg Sold Price to Avg List Price	95.6%	95.7%	-0.06%
Attached Avg Sold Price	\$405,063	\$378,914	6.90%
Detached Avg Sold Price	\$660,867	\$745,000	-11.29%
Attached Units Sold	16	22	-27.27%
Detached Units Sold	6	3	100.00%

Inventory

	Jan-2011	Jan-2010	% Change
Active Listings	113	134	-15.67%
New Listings	34	70	-51.43%
New Under Contracts	20	14	42.86%
New Contingents	16	16	0.00%
New Pendings	36	30	20.00%
Total Pendings	57	66	-13.64%

Financing (Sold)

Assumption	0
Cash	3
Conventional	15
FHA	3
Other	1
Owner	0
VA	0

Days on Market (Sold)

0	1
1 to 10	3
11 to 20	1
21 to 30	2
31 to 60	7
61 to 90	5
91 to 120	1
121 to 180	1
181 to 360	0
361 to 720	1
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	All	Detached	Attached/TH	All
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	1	0	4
\$100K to \$149,999	0	0	0	0	0	0	1	0	0	3
\$150K to \$199,999	0	0	0	0	0	0	1	3	2	15
\$200K to \$299,999	0	0	0	0	0	0	2	0	4	22
\$300K to \$399,999	0	0	0	0	0	0	5	6	0	15
\$400K to \$499,999	0	0	1	0	0	0	1	9	0	7
\$500K to \$599,999	0	0	0	2	1	1	0	1	2	6
\$600K to \$799,999	0	0	0	2	3	1	0	1	2	0
\$800K to \$999,999	1	0	0	0	0	0	0	1	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	2	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	1	0	1	4	4	2	10	25	10	78
Avg Sold Price	\$850,000	\$0	\$465,000	\$586,250	\$662,550	\$597,500	\$294,100			
Prev Year - Avg Sold Price	\$0	\$0	\$0	\$633,225	\$745,000	\$0	\$322,401			
Avg Sold % Change	0.00%	0.00%	0.00%	-7.42%	-11.07%	0.00%	-8.78%			
Prev Year - # of Solds	0	0	0	4	3	0	18			

Active Detail